

## Case Study

# Journey To The Cloud & Beyond

**Client:** A billion dollar US based organization primarily focusing on Education

**Services:** Private Cloud, Remote Data Center Management, Hybrid Disaster Recovery, Multicloud Management Platform, Remote Infrastructure Management Services



### Challenges

- To get a secure and scalable solution to prevent privacy breach and ensure workload Security for Government Organizations.
- To manage their Hybrid Cloud Environment for resilience.
- To leverage the third-party private cloud and external data centers available in the market for enhanced security and compliance.



### Solutions

- Expanded their footprint to a Secure, Scalable and Fully Managed Enterprise-Grade Private Cloud.
- Assisted them to migrate their servers in a highly connected and resilient colocation facility at 200 Paul in San Francisco, built on bedrock.
- Provided a SaaS Platform to manage their Real-World Hybrid Cloud Infrastructure through UnityOneCloud.
- Offered a robust Hybrid Disaster Recovery with High Availability (99.999%) & 24/7 monitoring.



# Overview

The customer is a nonprofit organization that works with education and other communities to promote excellence, achieve equity, and improve learning for children, youth, and adults. They conduct various services like consulting and technical assistance, evaluation, policy, professional development, and research and development aimed at supporting and improving education.

## Challenges:

- Since the company has various government and high-security organizations as their customers, they were looking for a hosted solution that is highly secure and scalable.
- The customer wanted to host their servers outside their Data Center.
- The customer required a strong Disaster Recovery that ensures them to recover from any geographical downtime without affecting their customer experience.
- The customer wanted to expand their SaaS platform for their educational space while maintaining an enterprise-grade private cloud solution.

## Solutions:

- UnitedLayer being one of the leaders in colocation and hybrid cloud management space, helped them migrate their servers in a highly connected and resilient colocation facility at 200 Paul in San Francisco, built on bedrock.
- UnitedPrivateCloud provided the G3 private cloud solution that comes pre-built with highly secure and scalable services to ensure the security of its government and other high-security customer workloads.
- To enhance the resiliency of their global workloads, we offered a robust Hybrid Disaster Recovery solution by providing an offsite replication of their data to other location that is located in Las Vegas.
- We also provided our Multicloud Management platform, UnityOneCloud, for comprehensive management of their multi & hybrid cloud environment without compromising the availability, performance, and security of their on-premises data center, private cloud, and public clouds.

## Customer Benefits:

- We helped our customer with a holistic solution for their journey from on-premises environment to the private cloud and eventually to the hybrid cloud environment.
- The 99.999% uptime reliability prevented the revenue and replication loss and allowed the customer to grow their business, create a bigger brand, and be able to support their customers more effectively.
- With continuous mapping and replication the customer is now capable to recover from any incident through our Hybrid Disaster Recovery Solution. We provide an aggressive RTO and RPO of 15 min for allowing them to give a robust business continuity making their business more resilient.

## UnitedPrivateCloud Advantage

UnitedPrivateCloud is a Multicloud Expert with a specialization in Hybrid Cloud Infrastructure. We provide Enterprise-Grade Private Clouds, Hybrid Disaster Recovery, Security, and Infrastructure Management Services for Leading Public Clouds (AWS, Azure & GCP).

For more information about **UnitedPrivateCloud**, visit us online at [www.unitedprivatecloud.com](http://www.unitedprivatecloud.com)

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